

Patrick Lencioni

Best-Selling Business Author and Internationally Recognized Speaker

Patrick Lencioni is founder and president of The Table Group, Inc., a firm dedicated to providing organizations with ideas, products and services that improve teamwork, clarity and employee engagement.

Pat is the author of eight best-selling books with over 2.5 million copies sold and foreign translation into 22 languages. After six years in print, his book *The Five Dysfunctions of a Team* continues to be a fixture on national best-seller lists. His recent work, *The Three Signs of a Miserable Job* (2007), became an instant best-seller in the *Wall Street Journal*, *New York Times* and *BusinessWeek*.

The wide-spread appeal of Lencioni's leadership models have yielded a diverse base of consulting and speaking clients, including a mix of Fortune 500 corporations, professional sports organizations, the military, non-profits, schools and churches.

Pat has appeared as a featured guest on the Today Show, NBC, CNBC, Fox News and ESPN. In addition he's been recognized in the *Wall Street Journal*, *INC Magazine*, *USA Today* and *Harvard Business Review*.

Prior to founding his firm, Pat worked as a corporate executive for Sybase, Oracle and Bain & Company. He also served on the National Board of Directors for the Make-A-Wish Foundation of America for several years.

To schedule Pat Lencioni to speak at your next event, please contact Karen Amador at 925.299.9707 or via email to Karen@tablegroup.com.

Cited as one of the nation's top 5 business speakers in the *Wall Street Journal* (May, 2008)

Consistently receives the highest overall speaker rating at major conferences, most notably at S.H.R.M., Linkage, HSM Group, Better Management, Fortune Small Business, and the Maximum Impact Simulcast

Rated among the top 10 General Sessions of All Time at the Willow Creek Leadership Summit





Listed here are the leadership topics derived from Lencioni's national best-sellers.

All keynote presentations are customized to suit the unique needs of each client and the relevance to their audience groups.

Accolades for Pat

“Pat was awesome! In my 27 years in the military, I've rarely observed guest speakers receive a standing ovation from normally reserved military audiences. Bar none, Pat was the best speaker on leadership that I've heard.”

– Lieutenant Colonel Ken Gordon
Director, G9 Civil-Military Affairs
82nd Airborne Division

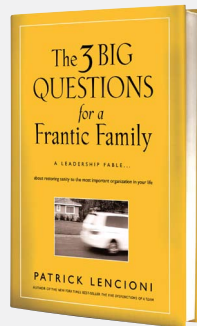
“Pat, that was fabulous! Thanks for a tour-de-force presentation at our annual Leadership Summit. Thousands of leaders are now the beneficiaries of the high caliber of your work.”

– Willow Creek Association

“I have been to hundreds of league meetings and Pat's presentation today was pure Hall of Fame.”

– Andy Dolich
Former President of Business Operations
Memphis Grizzlies

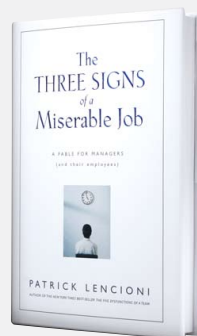
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The Three Big Questions for a Frantic Family

Drawing on a few of his most influential and well-received business models, Pat Lencioni has turned his attention to the most important and overlooked organization in society – the Family. In his latest talk, *The Three Big Questions for a Frantic Family* (2008), Pat prescribes some powerfully simple business principles that parents can quickly put into action to bring about more purpose and clarity to their home lives.

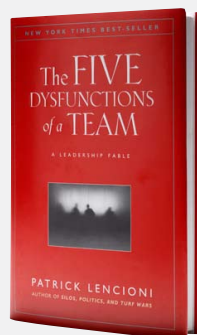
Using case studies from real families who have successfully implemented Lencioni's model, Pat will demonstrate how addressing three important questions will help families yield context in which to make daily decisions, reduce distractions and, ultimately, restore sanity to any family.



The Three Signs of a Miserable Job

In his latest talk, Pat addresses perhaps the most timeless and elusive topic related to work: job misery. Based on his much-anticipated book, *The Three Signs of a Miserable Job*, Lencioni delivers a message that is as revolutionary as it is shockingly simple. Using a mix of humor and poignancy, he dismantles the root causes of frustration and anguish at work: anonymity, irrelevance and immeasurability. In doing so, he provides managers at all levels, as well as employees, with actionable wisdom and advice about how they can bring fulfillment and meaning to any job in any industry.

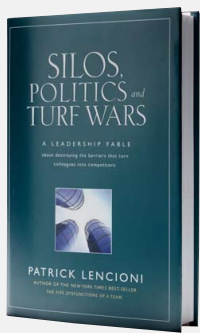
Whether you're an executive looking to establish a sustainable competitive advantage around culture, a manager trying to engage and retain your people, or an employee who has almost given up on finding meaning and fulfillment in your work, this talk will prove immediately invaluable.



The Five Dysfunctions of a Team

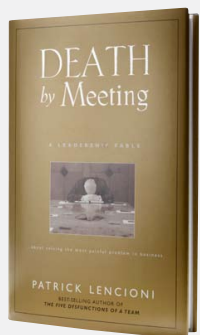
According to Pat Lencioni, teamwork remains the ultimate competitive advantage, both because it is so powerful and so rare. He makes the point that if you could get all the people in an organization rowing in the same direction, you could dominate any industry, in any market, against any competition, at any time. Based on his runaway best-seller, *The Five Dysfunctions of a Team* (2002), Pat uncovers the natural human tendencies that derail teams and lead to politics and confusion in so many organizations. Audience members will walk away with specific advice and practical tools for overcoming the dysfunctions and making their teams more functional and cohesive.

Other Popular Lencioni Topics



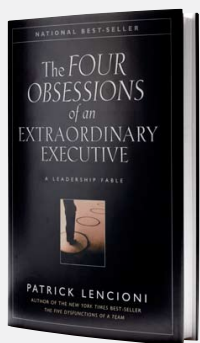
Silos, Politics and Turf Wars

In this popular talk, Pat Lencioni tackles a prominent symptom of corporate frustration: silos, the invisible barriers that separate work teams, departments and divisions, causing people who are supposed to be on the same team to work against one another. According to Lencioni, silos – and the turf wars they enable – devastate organizations by wasting resources, killing productivity and collaboration and jeopardizing the achievement of results. Drawing from his book, *Silos, Politics, and Turf Wars* (2006), Lencioni provides audience members with powerful advice on how to eliminate the structural obstacles that derail organizations and foster mediocrity. Urging leaders to provide a compelling context for their employees to work together, Lencioni's model gives leaders a simple tool for enabling clarity, alignment and prioritization in their organizations.



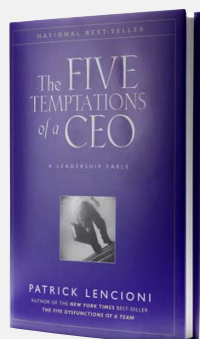
Confronting the Absurdity of Meetings

Based on his book, *Death by Meeting* (2004), Pat Lencioni reveals some surprising truths about why we hate meetings, why we shouldn't, and how to make them productive – even enjoyable. He debunks the myth that meetings are inherently bad and makes the case that they are, in fact, one of the most critical activities at the heart of an organization. Using pointed and humorous examples from his work, Pat paints the picture of prototypically bad meetings, and presents a new, radical approach to meetings, one that transforms them from drudgery to focused, relevant and compelling business activities.



The Four Disciplines of a Healthy Organization

Pat Lencioni claims that most companies have enough organizational intelligence, intellectual property and human capital to succeed, but ultimately fail to leverage those assets because they lack something he calls 'organizational health.' He defines a healthy organization as one where internal confusion and politics are minimized and an atmosphere of clarity and employee productivity can flourish. Built upon his model in *The Four Obsessions of an Extraordinary Executive* (2000), Pat helps leaders understand the disarming simplicity and power of organizational health and reveals the four actionable steps that allow them to achieve it.



The Five Temptations of a Leader

Pat Lencioni believes that too many leaders overcomplicate their jobs. In reality, a leader's success hinges on a few simple behaviors – behaviors that require remarkable levels of discipline. Based on the model in his first best-selling book, *The Five Temptations of a CEO* (1998), Pat captures the natural human tendencies that plague all leaders and often prevent them from fulfilling their potential. He challenges leaders to engage in self-exploration, to assess their own temptations, and he offers actionable advice on how to overcome these all too common behavioral pitfalls that even the best leaders face.

Pat's leadership messages have reached a wide variety of audiences:

Amazon.com
American Society of Association Executives
American Society for Training & Development
AT&T
Bank of America
Barnes & Noble
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Charles Schwab & Co.
Chick-fil-A, Inc.
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Northrop Grumman Corporation
Press Ganey
Sam's Club
SAP
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United States Military Academy, West Point
The U.S. Chamber of Commerce
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YUM! Brands, Inc.
and many more...

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Lencioni's messages reach thousands of leaders every year...

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"Teamwork remains the ultimate competitive advantage today."
 —Pat Lencioni

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Keynotes

- The Honorable George Bush**
41st President of the United States
- Patrick Lencioni**
Founder and President The Table Group
- Bill Emmott**
Editor-in-Chief The Economist
- Thomas H. Davenport**
Professor and Director of Research Babson College
- Ed Ruggero**
Author and Speaker

The keynote speakers were spot on with what I needed to hear - Leadership, Customer Focus, High Performance, Innovation, and People. These are the tenets of successful business today and into the future!
 — Ken Wilson, Cargill

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Jeff Patton,
 senior director, Kraft Foods

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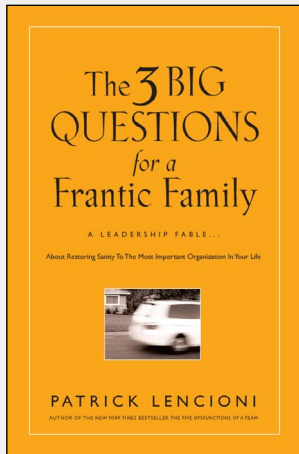
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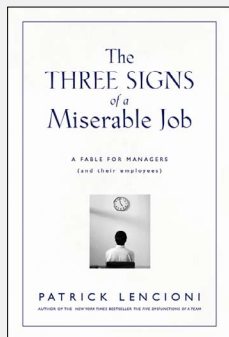
Patrick Lencioni's Timeless Leadership Principles

Over two and a half million copies sold!

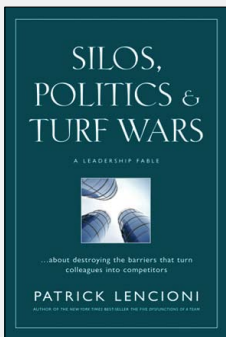


Released in the fall of 2008,
The Three Big Questions for a Frantic Family

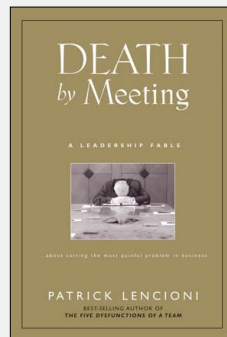
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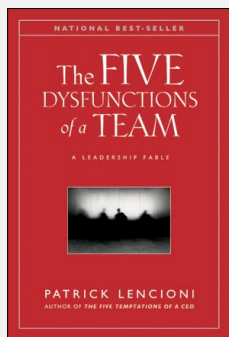
The Three Signs of a Miserable Job presents a revolutionary model for making any job more rewarding and fulfilling.



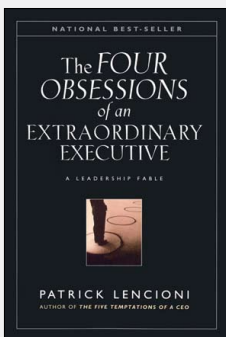
Silos, Politics & Turf Wars provides the answer to infighting and misalignment within an organization.



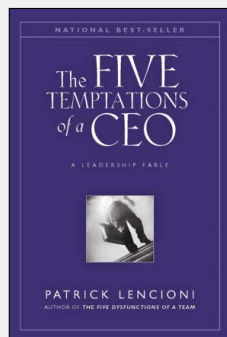
Death by Meeting focuses on curing the most painful problem in business: bad meetings.



The Five Dysfunctions of a Team explores the fundamental causes of politics and team failure.



The Four Obsessions of an Extraordinary Executive addresses the disciplines required to create a healthy organization.



The Five Temptations of a CEO highlights the common pitfalls faced by all leaders.

“I can honestly say that Pat is the greatest speaker we’ve had the privilege of hearing at Avnet. He entertained us, he inspired us, and he gave us invaluable insight into ourselves and the way we approach our business.”

– Roy Vallee
Chairman and CEO, Avnet, Inc.

“Pat blew us a way! His energy, passion and genuine humor are qualities that truly put him in a class of his own.”

– Dave Ridley
Former Senior Vice President People and Leadership Development
Southwest Airlines

“Pat is one of the greatest speakers in our country.”

– Thomas Spaulding, Jr.
Founder and CEO, Leader’s Challenge

