

One of the  
**NATION'S TOP 5  
BUSINESS SPEAKERS**

*According to the Wall Street Journal*

Consistently receives the  
**HIGHEST OVERALL  
SPEAKER RATING**

Patrick  
**LENCIONI**

*Best-Selling Business Author,  
Internationally Recognized Speaker  
and Thought-leader*



Patrick Lencioni is founder and president of The Table Group, a firm dedicated to providing organizations with ideas, products and services that improve teamwork, clarity and employee engagement.

Named in *Fortune* as one of the  
**'10 NEW GURUS YOU  
SHOULD KNOW'**

Lencioni's passion for organizations and teams is reflected in his writing, speaking and executive consulting. He is the author of eleven best-selling books with nearly five million copies sold. His capstone book, *The Advantage*, is the pre-eminent source on organizational health and became an immediate best-seller. After twelve years in print, his classic book, *The Five Dysfunctions of a Team*, remains a weekly fixture on national best-seller lists. Releasing this year in April, *The Ideal Team Player*, is a much-anticipated follow-up to his team book.

The wide-spread appeal of Lencioni's leadership models have yielded a diverse base of speaking and consulting clients,

including a mix of Fortune 500 companies, professional sports organizations, the military, non-profits, schools and churches.

Pat addresses thousands of leaders each year at world-class organizations and national conferences. Consistently the top rated keynote speaker at major events, Pat shares his insights and inspires his audiences through his accessibility, humor and story-telling.

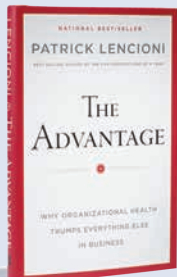
Named in *Fortune* magazine as one of the 'ten new gurus you should know,' Pat and his work have been featured in *USA TODAY*, *Bloomberg Businessweek*, and *Harvard Business Review*, to name a few.

Prior to founding his firm, he worked as a corporate executive for Sybase, Oracle and Bain & Company. Pat lives in the San Francisco Bay Area with his wife and four sons.

To schedule Pat Lencioni to speak at your next event, please contact The Table Group at **925.299.9700** or via email to **speaking@tablegroup.com**.

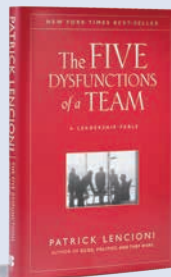
# Lencioni's POPULAR LEADERSHIP TOPICS

Whether you're rolling out a new culture initiative, developing your leaders, or seeking a thought-provoking, engaging and relevant keynote address for your group, we can help.



## The Untapped Advantage of Organizational Health

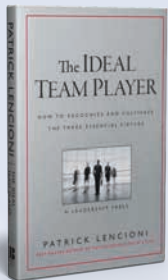
Addressing the model in his cornerstone book, Pat makes the overwhelming case that organizational health “will surpass all other disciplines in business as the greatest opportunity for improvement and competitive advantage.” While too many leaders are still limiting their search for advantage to conventional and largely exhausted areas like marketing, strategy and technology, Pat believes there is an untapped gold mine sitting right beneath them. Instead of trying to become smarter, he asserts that leaders and organizations need to shift their focus to becoming healthier, allowing them to tap into the more-than-sufficient intelligence and expertise they already have. He defines a healthy organization as one with minimal politics and confusion, high degrees of morale and productivity, and low turnover among good people. Drawing on his experience consulting to some of the world's leading teams and reaffirming many of the themes cultivated in his other best-sellers, Pat reveals the four steps to achieving long-term success.



## The Five Dysfunctions of a Team

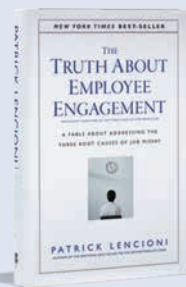
According to Pat, teamwork remains the ultimate competitive advantage, both because it is so powerful and so rare. He makes the point that if you could get all the people in an organization rowing in the same direction, you could dominate any industry, in any market, against any competition, at any time. Based on the model in his perennial best-seller, Pat uncovers the natural human tendencies that derail teams and lead to politics and confusion in so many organizations. Audience members will walk away with specific advice and practical tools for overcoming the dysfunctions and making their teams more functional and cohesive.

Listed in *Inc. Magazine* as a  
**'TOP 50 LEADERSHIP AND  
MANAGEMENT EXPERT'**



## The Ideal Team Player

As a follow-up to *The Five Dysfunctions of a Team*, Lencioni turns his attention to the individual team-member, revealing the three indispensable virtues—humility, hunger and people smarts—that make some people better team players than others. Pat explores the power this combination yields, and illustrates how team members with these traits drastically accelerate the process of building high-performing teams. This approach has served as the basis for hiring and evaluation at his own firm for the past two decades, and now offers an effective method for leaders to identify and cultivate true team players in any organization. Whether you're a leader striving to bring about a culture of collaboration, a human resources professional looking to recruit real team players, or an employee who simply wants to make yourself a more valuable team-member, this talk will provide insights that can help you change your organization, or your career.



## The Truth About Employee Engagement

In this talk, Pat addresses perhaps the most timeless and elusive topic related to work: job misery. He delivers a message that is as revolutionary as it is shockingly simple. He dismantles the root causes of frustration and anguish at work: anonymity, irrelevance and 'immeasurment.' In doing so, he provides managers at all levels with actionable advice about how they can bring fulfillment and meaning to any job in any industry. Whether you're an executive looking to establish a sustainable competitive advantage around culture, a manager trying to engage and retain your people, or an employee who has almost given up on finding fulfillment in your work, this talk will prove immediately invaluable.

Lencioni's messages are always customized for maximum relevance to your audience. With every talk, your group will leave energized and with practical advice for immediate implementation.



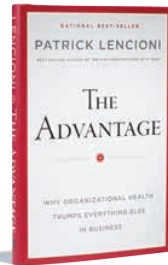
## PAST CLIENT AUDIENCES

|   |  |
|---|--|
| 82nd Airborne Division                      | MasterCard                                 |
| Amazon.com                                  | McKesson                                   |
| American Society for Training & Development | Microsoft Corporation                      |
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| Bank of America                             | The NBA                                    |
| Barnes & Noble                              | The NFL                                    |
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| Boys & Girls Clubs of America               | New York Life                              |
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| General Mills                               | St. Jude Children's Research Hospital      |
| Google                                      | Staples                                    |
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| Intel                                       | USAA                                       |
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| Make-A-Wish Foundation of America           | Work Day, Inc.                             |
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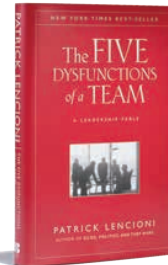
*and many more...*

# Lencioni's TIMELESS LIBRARY

Nearly five million copies sold around the world with translations in 30 languages.



**The Advantage** addresses the power of organizational health and outlines the four, actionable steps for achieving it.



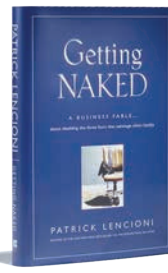
**The Five Dysfunctions of a Team** explores the core behavioral causes of politics and team failure.



**The Ideal Team Player** reveals the three indispensable virtues that make some people better team players than others.



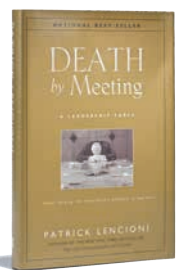
**The Truth About Employee Engagement** presents a simple approach for managers to make any job more rewarding and fulfilling.



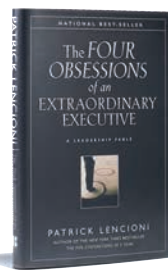
**Getting Naked** provides a counterintuitive approach to client service that yields uncommon levels of trust and loyalty.



**Silos, Politics & Turf Wars** provides the answer to infighting and misalignment within an organization.



**Death by Meeting** focuses on curing the most painful problem in business: bad meetings.



**The Four Obsessions of an Extraordinary Executive** addresses the disciplines required to create a healthy organization.



**The Five Temptations of a CEO** highlights the common pitfalls faced by all leaders.