THE ADVANTAGE: TEAMWORK MODEL

#1: Building Trust
Team members who trust one another are comfortable being open, even exposed, to one another about their failures, weaknesses and fears.

#2: Mastering Conflict
When trust is present, teams are able to engage in unfiltered ideological debate around ideas, issues and decisions that must be made.

#3: Achieving Commitment
The ability to engage in conflict and provide input enables team members to buy-in or commit to decisions.

#4: Embracing Accountability
After commitment is established, team members must be willing to hold one another accountable and remind each other when actions are counterproductive to the team.

#5: Focusing on Results
Collective team results must supersede any departmental or personal objectives or pursuits.

This model originated from Lencioni’s *New York Time’s* best-seller, *The Five Dysfunctions of a Team.*